

VIETNAM DAILY

[Market Commentary]

The VNIndex managed to gain amid mixed movements of many industry groups and reduced liquidity

[Futures/ETFs]

Futures gained alongside the VN30 market

[Market Movers]

GAS, HVN

[Company Updates]

CTG

December 12, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,127.63	+0.19
VN30	1,121.21	+0.35
VN30 futures	1,118.80	+0.16
Hanoi	231.71	+0.15
HNX30	502.40	+0.31
UPCoM	85.35	-0.15
USD/VND	24,270	+0.05
10-yr govt bond (%)	2.34	-1
Overnight rate (%)	0.17	+6
Oil (WTI, \$)	71.54	+0.31
Gold (LME, \$)	1,983.69	+0.09



Market Commentary

VNIndex 1,127.63P (+0.19%) Volume (mn shrs) 539.2 (-4.8%) Value (U\$mn) 575.9 (-4.7%)

HNXIndex 231.71P (+0.15%)
Volume (mn shrs) 74.2 (-5.6%)
Value (U\$mn) 57.8 (-7.3%)

UPCoM 85.35P (-0.15%)
Volume (mn shrs) 23.2 (-38.1%)
Value (U\$mn) 12.8 (-8.4%)

Net foreign buy (U\$mn) -11.1

The VNIndex managed to gain amid mixed movements of many industry groups and reduced liquidity. Foreign investors net sold VND307.6 billion, concentrated in ETF Diamond (FUEVFVND, +0.3%), Masan Group (MSN, -2.0%), and Vinamilk (VNM, -0.9%).

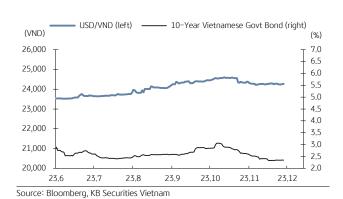
The Government Office has just issued Notice No. 511/TB-VPCP on urging and promoting disbursement of public investment capital in 2023, which requires disbursement of at least 95% of the assigned capital plan. Public investment-related stocks increased in price – Cienco 4 Group (C4G, +0.83%) and Tasco JSC (HUT, +0.97%).

Steel prices today modestly gained in some domestically produced steel lines such as Hoa Phat and Viet Duc. Today's Hoa Phat steel price for CB240 steel coil line is at VND13,740/kg and rebar steel D10 CB300 VND14,040/kg. Steel group stocks gained – Pominia Steel (POM, +7.00%) and Hoa Phat Group (HPG, +1.64%).

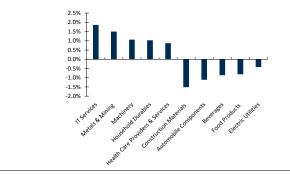
VN Index & HNX Index



USD/VND & 10-year government bond rates



VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam - 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

2

Futures/ETFs

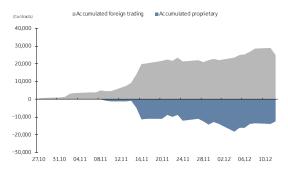
VN30	1,121.21P (+0.35%)
VN30 futures	1,118.8P (+0.16%)
Open	1,121.5P
High	1,122.7P
Low	1,113.2P

Futures gained alongside the VN30 market. The basis opened at the intraday high at 4.6bps and then fluctuated around -1bp before closing at -2.4bps. Trading volumes were heavier.

Foreign investors net sold 3,993 December contracts but maintained buying 25,162 contracts. The proprietary trading sector in securities companies netbought 1,416 contracts but kept selling 12,591 contracts.

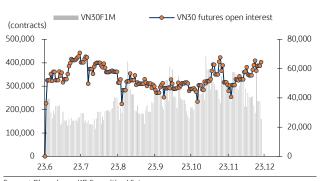
Contracts 180,054 (+12.1%)

VN30F1M futures volume - Proprietary & foreign trading



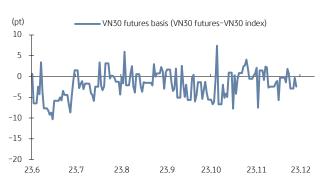
Source: Bloomberg, KB Securities Vietnam

VN30F1M futures volume & open interest



Source: Bloomberg, KB Securities Vietnam

Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in fund total assets

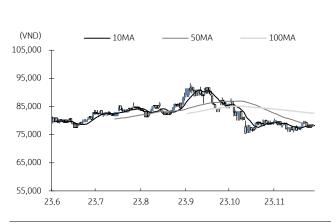


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

Market Movers

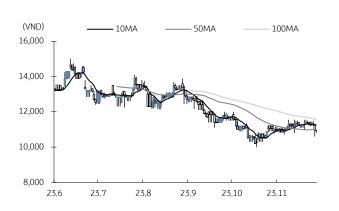
PV Gas (GAS)



Source: Bloomberg, KB Securities Vietnam

- GAS closed down 0.13% to VND78,200.
- GAS received over 7.6 billion m3 of gas and provided about 7.3 billion m3 of dry gas, equal to 96% of the target. It is estimated that the corporation has produced and consumed over 85,000 tons of condensate, equal to 102% of the plan. LPG business reached nearly 2.5 million tons, exceeding the target by 39% and increasing by 20% YoY. LPG segment reached the target three months ahead of schedule, making 2023 the year with the highest output ever.

Vietnam Airlines (HVN)



Source: Bloomberg, KB Securities Vietnam

- HVN closed flat at VND10,950.
- According to the 2022 annual report of HVN, Pacific Airlines (98.84% owned by HVN), recorded a total revenue of nearly VND3,487 billion in 2022 and a pre-tax loss of VND2,096 billion (VND212 billion lower than that of 2021). HVN said that in 2022, domestic airlines began to recover strongly, but the international aviation market has not recovered as expected as many key markets are still closed or open with limited access.



Vietinbank (CTG)

NIM is expected to improve in 2024

December 11, 2023

Analyst Ho Duc Thanh thanhhd@kbsec.com.vn

3Q23 PBT touched VND4,871 billion, up 17.2% YoY

In 3Q23, Vietinbank (CTG) delivered net interest income (NII) of VND13,087 billion (+2.6% QoQ, +1.3% YoY) on total operating income (TOI) of VND17,393 billion (-2.1% QoQ, +0.4% YoY). Provision expenses reached VND7,440 billion (14.8% QoQ, -10.6% YoY), causing NPAT to hit VND4,871 billion (-25.6% QoQ, +17.2% YoY). For 9M23, PBT recorded VND17,401 billion, up 10.4% YoY, with credit growth reaching 8.7% YTD.

NIM is set to improve in 2024, reaching 3.0%

KBSV expects CTG's NIM will improve in 2024, reaching 3.0%, backed by: (1) the maturity of high-interest customer deposits in the 4Q22-1Q23 period with a term of 6 to 12 months, (2) abundant liquidity, supporting low deposit rates, and (3) improved CASA.

The NPL ratio should be well controlled below 1.8%

The NPL ratio rose to 1.37% in 3Q23 amid economic hurdles. CTG set aside more than VND19.8 trillion, thus improving the loan loss coverage ratio (LLCR) (the second highest in the banking system). With a high provision buffer and low-risk loan portfolio, we assess that CTG's NPL ratio will continue to be well controlled below 1.8% in 2024.

We recommend BUY for CTG with a target price of VND40,900/share

Based on valuation results, business prospects, and possible risks, we recommend BUY for CTG. The target price for 2024F is VND40,900/share, 52.1% higher than the closing price as of December 11, 2023.

Buu

VND40,900
52.1%
VND26,900
VND34,000
144,453/6.0

Trading data	
Free float	35.5%
3M avg trading value (VNDbn/USDmn)	114.18/4.72
Foreign ownership	27.8%
Major shareholder	SMBC (15.01%)

g data		Share price performance				
oat	35.5%	(%)	1M	3M	6M	
trading value (VNDbn/USDmn)	114.18/4.72	Absolute	2.0	-5.9	5.8	
n ownership	27.8%	Relative	0.0	2.4	4.3	
shareholder	SMBC (15.01%)					

Forecast earnings & valuation					
FY-end	2021A	2022A	2023F	2024F	
Net interest income (VNDbn)	41,788	47,792	52,489	60,991	
PPOP (VNDbn)	35,971	45,109	49,882	57,038	
NPAT (VNDbn)	14,215	16,835	18,480	23,182	
EPS (VND)	2,932	3,491	3,441	4,317	
EPS growth (%)	-20.3%	19.1%	-1.4%	25.4%	
PER (x)	10.7	9.0	9.1	7.3	
Book value per share (VND)	19,487	22,508	22,785	26,302	
PBR (x)	1.6	1.4	1.4	1.2	
ROE (%)	15.9%	16.7%	16.1%	17.6%	
Dividend yield (%)	2.6%	2.6%	2.6%	2.6%	



12M 9.3 0.4

Source: Bloomberg, KB Securities Vietnam

KBSV Model Portfolio

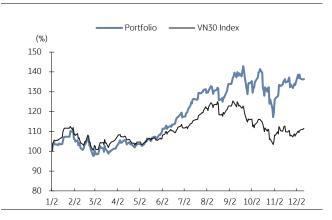
KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	0.35%	0.14%
Cum, return	11.54%	36.36%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/12/12	Tăng/giảm trong phiên (%)	Cumulative return (%)	M ain investment catalysts
					- SSI benefits from cooling interest rates, boosting market liquidity over the same period
SSI (SSI)	23/01/11	32,600	-0.3%	20.1%	- Upcoming operation of the KRX system would bring T+0 settlement to the stock market, thus
(661)					making the market more vibrant
					- PNJ achieved positive 3Q23 results thanks to gaining market share despite softer purchasing pow
Phu Nhuan (PNJ)	23/01/11	80,300	0.4%	11.5%	- Consumption demand should further improve in the fourth quarter, which is also the peak season
(1145)					for the jewelry industry.
					- New industries and brands are expected to drive growth
Digiworld (DGW)	23/01/12	52,600	-1.1%	2.1%	- The difference between DGW, a wholesaler, and retailers helps to maintain profits and support sus
Deo Ca					- Backlog worth VND4,000 bil, equivalent to the revenue of the construction segment in 2021-2022
Infrastructure	23/01/11	15,450	-0.6%	22.2%	- Huu Nghi - Chi Lang BOT, once completed, will help increase vehicle traffic
(HHV)					- HHV may receive funding of VND2,280 billion in 2024 for the Deo Ca tunnel project
100					- Loan growth should accelerate in the near term and reach the assigned quota after ACB shifts
ACB (ACB)	23/01/11	22,500	0.4%	4.2%	its focus to corporate loans.
(/(02)					- The NPL ratio should decrease over the next two quarters, easing provisioning pressure.
Name Land					- Presales in the third quarter of 2023 continued to improve compared to previous quarters
Nam Long (NLG)	23/01/12	36,900	1.4%	-0.8%	- Mid-range/affordable apartment projects still attract a large number of home buyers
(1120)					- NLG has solid fundamentals with a healthy capital structure
Petrovietnam					- We expect DPM to enjoy a higher gross profit margin to improve by consuming all high-priced
Fertilizer	23/01/12	34,100	1.0%	2.7%	inventory and to be able to finalize lower gas prices in gas purchase contracts.
(DPM)					- Demand may improve from early 2024 thanks to the upcoming new crops in the local market
					- Sea freight rates may improve due to weather-related issues
Hai An Transport (HAH)	23/01/12	36,200	0.3%	-0.1%	- Port revenue will be a stable source of income for HAH
(1811)					- HAH opens new shipping routes, strengthening business activities and raising container throughp
					- Credit should accelerate towards the end of 2023 and grow well in 2024
Vietcombank (VCB)	23/01/12	84,200	0.0%	-0.9%	- VCB has a solid provision buffer
Khang Dien					- Gross profit margin continues to improve.
House (KDH)	23/01/12	31,400	0.0%	-0.5%	- M arket share increases thanks to rebranding.

Source: Bloomberg, KB Securities Vietnam

6

Market Monitors

Ho Chi Minh - Net foreign buys/sells

THE CHI PHILIT	rice for eight bay	3/30113	
	Chg	For, own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
VND	0.5%	22.7%	68.5
HPG	1.6%	25.1%	32.7
VHC	0.5%	31.6%	19.2
PC1	2.8%	6.8%	16.1
VIC	0.5%	12.5%	15.1
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
FUEVFVND	0.3%	97.0%	-105.5
MSN	-1.9%	28.6%	-64.3
VNM	-0.9%	54.5%	-61.3
KBC	-0.8%	21.6%	-39.6
VCB	0.0%	23.5%	-38.2

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Food Products	4.1%	VNM, MSN, KDC, VHC
Specialty Retail	3.8%	MWG, FRT, CTF, HAX
Machinery	3.6%	TCH, HHS, SRF, SHA
Health Care Providers & Services	2.9%	TNH, JVC, VMD
Metals & Mining	2.2%	HPG, HSG, NKG, KSB
	Chg	Key
Top 5 worst performers	(%)	stocks
Capital Markets	-2.2%	SSI, VND, HCM, VCI
Pharmaceuticals	-1.8%	DHG, IMP, TRA, DBD
Building Products	-1.4%	VGC, BMP, SHI, DAG
Gas Utilities	-1.0%	GAS, PGD, PMG
Hotels, Restaurants & Leisure	-1.0%	AST, VNG, DSN, DAH

Source: Bloomberg, KB Securities Vietnam

Hanoi - Net foreign buys/sells

	Chg	For. own	Net buy
Ticker	(%)	(%, -1d)	(VND bn)
CEO	-0.4%	4.7%	25.8
IDC	1.6%	1.6%	11,1
PVS	-0.3%	21.6%	3.8
IPA	1.3%	0.5%	1.6
NTP	0.0%	17.8%	8.0
	Chg	For, own	Net sell
Ticker	(%)	(%, -1d)	(VND bn)
SHS	-0.5%	13.6%	-0.8
BVS	0.0%	8.7%	-0.6
MAC	3.9%	0.3%	-0.5
MBS	-0.4%	0.6%	-0.4
TNG	4.2%	19.9%	-0.3

Source: FiinPro, KB Securities Vietnam

Sectors - Top 5 best/worst monthly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Construction & Engineering	8.8%	DIG, HDG, VCG, PC1
Marine Transportation	7.2%	VSC, VOS, SKG, VTO
Capital Markets	7.2%	SSI, VND, HCM, VCI
Oil, Gas & Consumable Fuels	6.2%	PLX, PGC, CNG, GSP
Health Care Providers & Services	6.1%	TNH, JVC, VMD
	Chg	Key
Top 5 worst performers	(%)	stocks
Passenger Airlines	-4.0%	VJC, HVN
Hotels, Restaurants & Leisure	-3.5%	AST, VNG, DSN, DAH
Paper & Forest Products	-3.2%	DHC, HAP, HHP, VID
Pharmaceuticals	-2.9%	DHG, IMP, TRA, DBD
Commercial Services & Supplies	-2.4%	TLG, ILB, APC, ST8

Source: Bloomberg, KB Securities Vietnam

7

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn,	value	For avail	P/E(X)		EPS CAGR	ROE(%)		P/B(X)		Performance (%)			
				USDmn)	(VNDmn, USDmn)	(%, -1d)	20E	21E	(%)	20E	21E	20E	21E	1D	1W	1M	YT
Real estate	VIC	VINGROUP JSC	97,778	372,067 (16,170)	163,790 (6.7)	22.5	44.1	-	14.7	3.3	0.0	1.4	1.5	0.5	3.4	-1.6	
	VHM	VINHOMES JSC	79,385	339,478 (14,753)	311,741 (12.8)	26.6	4.7	4.8	35.9	22.5	18.8	1.0	0.9	0.1	1.4	-3.0	-
	VRE	VINCOM RETAIL JS	34,850	79,190 (3,442)	93,036 (3.8)	17.8	12.6	12.3	-7.6	12.1	11.2	1.4	1.3	0.0	3.5	-1.3	
	NVL	NOVALAND INVESTM	45,853	86,712 (3,768)	531,172 (21.9)	31.3	-	-	6.7	-3.8	-0.7	-	-	0.6	-2.7	10.6	
	KDH	KHANGDIENHOUSE	25,770	19,167 (833)	50,756 (2.1)	11.6	23.3	21.6	13.7	9.1	10.5	1.8	1.7	0.0	-2.2	0.2	
	DXG	DAT XANH GROUP	21,130	12,594 (547)	469,047 (19.3)	13.9	50.7	41.6	-	2.5	3.1	1.2	1.2	0.5	-7.8	-1.8	
	VCB	BANK FOR FOREIGN	67,686	378,305 (16,441)	94,461 (3.9)	6.3	15.4	13.4	11.7	20.9	19.4	2.7	2.2	0.0	-1.4	-2.1	
	BID	BANK FOR INVESTM	30,621	174,556 (7,586)	43,466 (1.8)	12.7	12.2	9.6	-5.3	17.9	19.3	2.0	1.7	1.2	5.7	11.9	
	тсв	VIETNAM TECHNOLO	38,900	136,341 (5,925)	97,917 (4.0)	0.0	6.0	5.2	14.3	14.8	15.2	0.8	0.7	0.6	3.3	0.0	
	CTG	VIETNAM JS COMM	25,516	137,021 (5,955)	87,954 (3.6)	1.4	8.1	6.8	50.3	15.8	16.7	1.1	1.0	0.6	1.9	2.6	
Ranks	VPB	VIETNAM PROSPERI	15,296	101,381 (4,406)	193,198 (8.0)	0.0	11.9	9.1	18.8	10.0	11.4	1.1	1.0	0.3	1.6	-0.5	
Banks	MBB	MILITARYCOMMERC	14,063	73,327 (3,187)	148,679 (6.1)	0.0	4.7	4.1	14.6	24.5	23.1	1.0	0.8	0.6	1.1	1.4	
	HDB	HDBANK	14,191	40,641 (1,766)	137,419 (5.7)	4.2	6.2	4.7	23.3	21.4	23.0	1.2	1.0	0.3	1.9	-0.3	
	STB	SACOMBANK	18,600	33,548 (1,458)	459,263 (18.9)	14.0	8.7	5.3	26.5	16.6	21.4	1.2	1.0	0.5	0.7	-5.1	
	TPB	TIEN PHONG COMME	14,821	28,732 (1,249)	111,041 (4.6)	0.0	7.0	6.3	37.4	19.0	19.1	1.1	0.9	0.0	1.8	2.1	
	EIB	VIETNAM EXPORT-I	13,065	22,745 (988)	217,133 (8.9)	0.2	-	-	27.3	7.7	11.4	-	-	0.0	2.4	7.0	
Insurance	BVH	BAOVIETHOLDING	61,900	45,950 (1,997)	13,137 (0.5)	21.0	16.6	16.3	15.8	8.7	8.4	1.4	1.3	0.1	0.8	-1.2	
	ВМІ	BAOMINHINSURANC	20,227	2,439 (106)	2,971 (0.1)	14.2	-	-	9.1	-	-	-	-	0.2	-0.7	-3.0	
	SSI	SSISECURITIESC	20,676	19,947 (867)	739,244 (30.5)	55.4	23.2	20.9	-3.2	9.1	8.8	2.1	2.1	-0.3	-2.1	5.8	
Securities	VCI	VIETCAP	21,154	9,108 (396)	296,570 (12.2)	71.9	35.9	25.8	-4.0	7.9	10.8	2.8	2.8	-1.1	-3.8	5.3	
Securities	НСМ	HOCHI MINH CITY	22,265	8,907 (387)	176,892 (7.3)	52.4	-	-	-19.0	-	-	-	-	-0.9	3.1	9.7	
	VND	VNDIRECT SECURIT	6,983	5,734 (249)	629,261 (25.9)	27.2	19.3	19.0	36.3	9.3	9.3	1.8	1.7	0.5	-2.2	10.0	
	VNM	VIETNAM DAIRYP	109,000	227,805 (9,900)	171,244 (7.1)	42.1	18.3	15.6	4.0	28.1	30.1	4.6	4.3	-0.9	1.9	-0.3	
Consumer	SAB	SAIGONBEERALCO	96,250	123,447	39,688	36.9	18.5	17.4	7.3	18.8	21.5	3.5	3.7	-0.8	1.6	4.2	
staples	MSN	MASAN GROUP CORP	79,250	111,712 (4,855)	134,291	16.5	76.5	30.8	-51.9	3.9	11.7	3.5	3.2	- 1.9	7.8	7.3	
	HNG	HOANG ANH GIA LA	12,450	13,801	7,440 (0.3)	48.8	-	-	-	-	-	-	-	-0.5	1.0	8.9	
	V)C	VIETJETAVIATION	131,800	69,042 (3,001)	90,695	11.0	58.6	23.4	-88.5	5.4	13.7	3.7	3.2	0.3	-0.6	-4.1	
Industrials (transport)	GMD	GEMADEPTCORP	33,100	9,976 (434)	59,326 (2.4)	10.8	9.3	18.7	-57.0	31.3	13.4	2.5	2.3	0.1	0.6	2.5	
	CII	HOCHI MINH CITY	22,600	5,398 (235)	152,418	38.4	34.7	22.2	65.7	2.4	3.8	-	-	0.3	-1.1	2.9	
	ROS	FLC FAROS CONSTR	3,670	2,083 (091)	# N/ A (# N/ A)	46.4	-	-	-92.4	-	-	-	-	-	-	-	
Industrials	GEX	GELEXGROUP JSC	15,802	10,411 (452)	473,443 (19.5)	37.7	32.7	27.6	-14.4	5.1	8.9	1.6	1.5	0.4	-1.7	5.9	
(capital goods)	CTD	COTECCONS CONSTR	54,900	5,438 (236)	118,370 (4.9)	3.6	27.0	27.8	-52.4	2.7	2.7	0.7	0.7	0.5	-0.5	1.7	
	REE	REE	45,066	18,419 (800)	17,303 (0.7)	0.0	9.9	9.2	-4.5	13.2	13.0	1.3	1.2	0.5	-0.5	2.8	

8 ★ KB Securities | VIETNAM

Vietnam - Focus stocks

Sector	Code	Company name	Price	Mkt cap (VNDbn, USDmn)	(VNDmn	For avail (%, -1d)	P/E(X)		EPS CAG	ROE (%)		P/B(X)		Performance (%)			b)
							20E	21E	R (%)	20E	21E	20E	21E	1D	1W	1M	YTD
	GAS	PETROVIETNAM GAS	75,083	172,447 (7,494)	46,259 (1.9)	46.1	15.6	16.2	- 17.5	19.1	18.1	2.8	2.6	-0.1	-1.0	-0.6	-7.
Utilities	NT2	PETROVIETNAMNHO	22,850	6,578 (286)	12,278	31.4	20.4	13.9	-10.5	7.7	11.7	1.7	1.7	-0.4	-1.0	-2.0	- 14
	PPC	PHA LAI THERMAL	26,200	8,400 (365)		34.1	13.1	6.9	-5.1	7.4	13.1	-	-	0.0	-1.0	9.4	15.
	HPG	HOA PHATGRP JSC	24,986	145,287 (6,314)	736,478	18.0	25.9	13.2	21.9	6.3	11.0	1.6	1.5	1.6	2.6	5.5	55
	DPM	PETROVIETNAM FER	17,400	6,809		36.5	17.9	16.2	-0.5	6.4	7.8	1.1	1.1	1.0	1.5	5.6	-20
Materials	DCM	PETROCA MAU FER	13,650	7,226 (314)	, ,	46.5	16.7	10.2	-4.5	10.2	16.7	1.5	1.4	1.4	0.2	7.2	24
	HSG	HOA SEN GROUP	18,314	11,063		38.9	10.2	8.3	67.9	10.7	14.3	1.1	1.0	0.2	-2.5	5.3	94
	AAA	ANPHATBIOPLAST	12,864	3,138		97.2	-	-	17.2	-	-	-	-	-0.2	3.3	6.0	4
Energy	PLX	VIETNAM NATIONAL	56,100	68,375 (2,972)		4.6	15.2	13.2	-51.0	12.9	12.8	1.8	1.7	-0.6	-0.3	6.3	1
	PVD	PETROVIETNAM DRI	17,727	9,854	142,478	39.9	34.2	13.8	- 11.9	4.4	7.8	1.0	1.1	0.4	-0.7	6.5	59
	PVT	PETROVIETTRANSP	17,900	5,793 (252)		35.9	9.2	7.8	2.2	15.6	15.6	1.3	1.2	1.9	-0.4	7.3	20
	MWG	MOBILEWORLDINV	46,500	65,024 (2,826)	361,615 (14.9)	0.0	53.6	22.1	14.4	1.3	8.7	2.6	2.4	0.0	6.3	7.9	-(
	PNJ	PHUNHUANJEWELR	65,625	19,895		0.0	15.4	13.0	2.4	18.9	19.7	2.8	2.4	0.4	0.4	5.7	- 10
Consumer discretionary	YEG	YEAH1GROUP CORP	40,300	1,261 (055)	11,682 (0.5)	70.6	-		-	-	-	-	-	0.0	2.8	11.2	10
,	FRT	FPT DIGITAL RETA	16,348	2,227 (097)	36,276 (1.5)	30.3	213.5	29.4	-75.2	2.8	20.0	6.7	5.5	2.4	-0.3	-1.7	69
	PHR	PHUOC HOA RUBBER	61,900	8,387 (365)	13,086 (0.5)	34.6	14.6	19.9	41.2	15.1	12.0	2.0	1.9	-0.1	-0.6	4.1	2
Healthcare	DHG	DHGPHARMACEUTIC	100,300	13,114 (570)	1,826 (0.1)	45.4	13.6	14.2	10.7	22.3	19.5	2.8	2.6	0.8	-2.5	-2.9	1:
	PME	PYMEPHARCOJSC	80,200	6,016 (261)	#N/A (#N/A)	11.7	-	-	1.6	-	-	-	-	-	-	-	
IT	FPT	FPTCORP	49,275	61,301 (2,664)	204,445	0.0	19.4	15.8	15.5	28.1	29.6	5.0	4.3	1.9	2.1	5.8	4

Source: Bloomberg, KB Securities Vietnam

9

Жы KB Securities | VIETNAM

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh - Head of Research

binhnx@kbsec.com.vn

Equity

Banks, Insurance & Securities

Nguyen Anh Tung – Manager

tungna@kbsec.com.vn

Pham Phuong Linh - Analyst

linhpp@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst

nguyennd1@kbsec.com.vn

Retails & Consumers

Nguyen Truong Giang - Analyst

giangnt1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst

anhntn@kbsec.com.vn

Information Technology, Utilities

Nguyen Dinh Thuan – Analyst

thuannd@kbsec.com.vn

Oil & Gas, Chemicals

Pham Minh Hieu - Analyst

hieupm@kbsec.com.vn

Research Division

research@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Ho Duc Thanh - Analyst

thanhhd@kbsec.com.vn

Vu Thu Uyen - Analyst

uyenvt@kbsec.com.vn

Strategy, Investment Themes

Thai Huu Cong - Analyst

congth@kbsec.com.vn

Nghiem Sy Tien – Analyst

tienns@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant

thonc@kbsec.com.vn

Nguyen Thi Huong – Assistant

huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180–192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam Tel: (+84) 28 7303 5333 – Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam Tel: (+84) 28 7306 3338 – Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 - Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 - Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

Buy:	Hold:	Sell:
+15% or more	+15% to -15%	-15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive:	Neutral:	Negative:
Outperform the market	Perform in line with the market	Undernerform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.